

## THE RAVEIS REPORT

January - June 2018 VS January - June 2019

## NEW LONDON COUNTY

	TOWNS	Avg List Price*		Avg Sales Price		% Inc./Decr.	Number of Units Sold		% Inc./Decr.
		2019	2018	2019	2018		2019		
Single Family Homes	Bozrah	\$320,458	\$166,700	\$204,722	22.81%	10	10	0.00%	
	Colchester	\$330,659	\$267,051	\$260,404	-2.49%	99	86	-13.13%	
	East Lyme	\$510,327	\$327,660	\$365,011	11.40%	124	109	-12.10%	
	Franklin	\$268,263	\$301,992	\$204,277	-32.36%	6	11	83.33%	
	Griswold	\$241,489	\$196,086	\$230,804	17.71%	57	62	8.77%	
	Groton	\$568,620	\$285,579	\$327,644	14.73%	152	163	7.24%	
	Lebanon	\$288,345	\$224,450	\$243,857	8.65%	48	61	27.08%	
	Ledyard	\$274,434	\$230,987	\$240,636	4.18%	115	129	12.17%	
	Lisbon	\$321,414	\$238,434	\$220,117	-7.68%	25	24	-4.00%	
	Lyme	\$960,229	\$407,132	\$553,113	35.86%	19	20	5.26%	
	Montville	\$239,470	\$203,059	\$225,502	11.05%	114	124	8.77%	
	New London	\$272,904	\$162,035	\$194,422	19.99%	81	82	1.23%	
	North Stonington	\$493,871	\$335,383	\$277,214	-17.34%	30	22	-26.67%	
	Norwich	\$195,598	\$145,714	\$148,959	2.23%	186	176	-5.38%	
	Old Lyme	\$610,710	\$390,010	\$375,853	-3.63%	75	69	-8.00%	
	Preston	\$288,924	\$224,414	\$251,073	11.88%	38	26	-31.58%	
	Salem	\$408,512	\$329,388	\$271,692	-17.52%	33	29	-12.12%	
	Sprague	\$266,963	\$160,686	\$218,915	36.24%	7	18	157.14%	
	Stonington	\$697,685	\$459,883	\$402,539	-12.47%	109	88	-19.27%	
	Voluntown	\$598,059	\$217,661	\$235,247	8.08%	14	19	35.71%	
Waterford	\$375,733	\$272,161	\$268,395	-1.38%	130	162	24.62%		
	<b>COUNTYWIDE AVERAGE</b>	\$433,142	\$263,582	\$268,630	1.92%	1,472	1,490	1.22%	
						<b>TOTAL UNITS</b>	<b>TOTAL UNITS</b>		
Condominiums	Colchester	\$257,410	\$301,521	\$172,169	-42.90%	6	13	116.67%	
	East Lyme	\$276,484	\$226,846	\$218,251	-3.79%	26	32	23.08%	
	Griswold	\$69,900	\$74,643	\$64,750	-13.25%	7	2	-71.43%	
	Groton	\$261,822	\$146,076	\$169,098	15.76%	37	28	-24.32%	
	Ledyard	\$87,560	\$97,300	\$89,679	-7.83%	3	14	366.67%	
	Montville	\$157,450	\$66,700	\$108,025	61.96%	5	13	160.00%	
	New London	\$133,576	\$102,309	\$102,429	0.12%	22	21	-4.55%	
	Norwich	\$117,786	\$118,681	\$117,190	-1.26%	32	39	21.88%	
	Old Lyme	\$256,329	\$210,000	\$334,250	59.17%	1	2	100.00%	
	Salem	\$95,225	\$45,000	\$50,000	11.11%	2	1	-50.00%	
	Sprague	\$108,500						0.00%	
	Stonington	\$724,978	\$397,057	\$285,523	-28.09%	22	13	-40.91%	
	Waterford	\$168,017	\$163,969	\$163,909	-0.04%	34	32	-5.88%	
		<b>COUNTYWIDE AVERAGE</b>	\$263,352	\$177,252	\$158,063	-10.83%	197	210	6.60%
						<b>TOTAL UNITS</b>	<b>TOTAL UNITS</b>		

\* Active at the time MLS report was run - Source: SMARTMLS Countywide averages based on all towns in county.